

Time: 7:00pm

March 7 STMAA Board Meeting Minutes

Attendees-ALL VIRTUAL

STMAA Board Members: Amanda Barefield (Treasurer), Farah Culbertson (President), Lorene Okamoto (Member at Large/ Uniforms), Sonya Bowman (Member at Large/Dine-Outs), Laura Yeager (Director of Volunteers)

Reps: None Visiting: None

- **I.** Call to order- Meeting was called to order at 7:06pm
- II. Approval of Agenda-

Motion: Amanda Barefield Second: Lorene Okamoto

Ayes: all Noes: none Abstain: None

III. Approval of February 7 minutes

Motion: Sonya Bowman Second: Amanda Barefield

Ayes: all Noes: none Abstain: none

IV. Band Director's Report: Mr. Sanchez (covered by STMAA President: Farah)

March 2023 Director's Report Ramiro Sanchez, Director of Bands Contact Information:

STMAA Website: santateresamusic.com Mr. Sanchez: sanchera@esuhsd.org

Upcoming Performances/Events:

3/3/23: 11th Annual Music Marathon

3/4/23: CCGC Color Guard show at Fremont High in Sunnyvale (Pulled out)

3/7/23: ESUHSD Concert Band Festival at EVHS (Symphonic Winds and Wind

Ensemble)



Time: 7:00pm

3/7/23: STMAA Board Meeting 3/8/23: Dine-out at Mod Pizza

3/11/23: WGI Regional at James Logan High School (Varsity Winter Guard ONLY)

3/17/23: Santa Cruz Jazz Festival (Jazz program)

3/18/23: NC-PA Show at James Logan High School (Percussion)

3/25/23: CCGC Show at Oak Grove High School (Percussion and Guards)

3/29/23: Incoming Freshman Meeting in the theater at 7pm

4/1/23: CCGC Winter Guard Champs at IHS. Sierra Indoor Cup at Fresno State (Percussion)

Music Marathon: 3/3/23

I would like to thank Sonya Bowman and Nancy Tsai for their help and support for this event and Online silent auction. I would like to thank Patricia Damazio for the pulled pork/Mac n cheese, Lorene Okamoto for being at the Bobateani table, Bowman Family, Luzod Family, and everyone who helped with the event. I would also like to thank all of our student and parent volunteers that made this event possible.

Vertical Raise Update: 3/7/23

We are at \$13,123 and I have not seen many donations since Friday, 3/3/23. I have extended the fundraiser til Friday, but I don't expect much more. The economy is a huge reason that I feel that we didn't receive as much as we had planned. I am thinking of a "Music Marathon After Party Blitz" before the end of the school year, to help raise our goal for the Music Marathon. This would be the neighborhood across the street.

ESUHSD Concert Band Festival: 3/7/23

The Symphonic Winds and Wind Ensemble will be going to Evergreen Valley High School on Tuesday, March 7th. Our students will take a district bus and stay for the entire evening. We will need 4 chaperones to help with the event (as of 3/7/23, I have no chaperones and we are taking 2 buses). Symphonic Winds performs at 7:30pm and Wind Ensemble performs at 9pm.

Sonoma Invitational Wind Band and Orchestra Festival: 3/8/23

The Wind Ensemble will be going to Sonoma State University on Wednesday March 8th, for the Sonoma Invitational. Our portion of the festival is from 8am until noon. This is under Music for All and they will be offering various masterclasses for our students to



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attend and participate in. We will need a couple of chaperones to help with the event (I have nobody as of today).

Santa Cruz Jazz Festival: 3/17/23

Our Jazz ensembles will be going to the Santa Cruz Jazz Festival on 3/17/23 at Cabrillo College. This is an annual jazz festival that our program attends. In the past, we've purchased burritos for the students. I have decided to ask our students to either bring money to purchase concessions, or bring a packed lunch instead. We will need a couple of chaperones to help with the event.

Music Marathon After Party: March 24th after school

The Music Marathon After Party is scheduled for 3/24/23 after school. Last year, we had frozen ice cream bars for the students. This was a scaled down version of the Music Marathon After Party, compared to pre-covid times. I would like to continue with the scaled down version for this year.

Music in the Parks Festivals: 4/29, 5/6/23, 5/12, and 5/20

We will be hosting the Music in the Parks Festival on

- 4/29 (MPR, 9 ensembles. Last Band performs at 11:45am, maybe cater towards BREAKFAST items)
- 5/6 (Theater, 12 ensembles). Last band performs at 2:15pm. Herman will be here. We will need breakfast/lunch items.
- 5/13 (Theater, 8 ensembles), Last band performs at 11:20am, maybe cater towards BREAKFAST items),
- 5/20 (Theater, 9 ensembles). Last band performs at 1pm. We will need breakfast/lunch items.

Since we are only hosting instrumental ensembles in 1 venue each Saturday, we will not be needing as many volunteers. Some Saturdays will require more concessions (Herman/Adventure has 100 students). I will use the student numbers to determine how much food we will need to purchase. I recommend selling donuts and hot drinks from the start of the event and pizza near lunch time.



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Band Program "To Do" List

- Music Marathon After Party
- Music in the Parks
- Filling Open STMAA Positions

V. Board Member/Committee report

a) President report

- Amanda stepping down as treasurer at end of the school year. We will need to replace her. Also need replacements for other roles.
- Need to send out another plea
- Thank you to Sonya, Lorene and Nancy for taking on larger roles at the Music Marathon
- Is anyone available to attend incoming freshman parent meeting on 3/29 as we could do a plea there as well.

b) Treasurer (Financials)

- About 61% of all payments in
- Cash Position Report (Appendix A)
- Fixed Payment Summary (Appendix B)
- Financial Report (Appendix C)

c) Volunteer

- Nothing much to report. If in the future bus chaperones are needed, we should request earlier
- Will work on Music in the Parks as it will be a bit different than before



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d) Dine-Out

- Mod Pizza tomorrow
- Have dine outs for the rest of the year scheduled. Will send out to the team

e) Uniform

Nothing to report

f) SMAC

Not present at the meeting

VI. Open forum

VII. Upcoming/Ongoing Events

- a) ESUHSD Concert Band Festival-3/7
- b) March Dine Out-MOD PIZZA 3/8
- c) Sonoma Invitational: Wind Ensemble only-3/8
- d) WGI Winter Guard: Varsity only James Logan-3/11
- e) Santa Cruz Jazz Festival- 3/17
- f) NC-PA Winter Percussion James Logan-3/18
- g) CCGC Winter Percussion Oak Grove-3/25
- h) CCGC Winter Guard Oak Grove HS-3/25
- i) Incoming Freshman Parent/Student Meeting-3/29
- j) SCC Winter Percussion Save Mart Fresno-4/1



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k) CCGC Winter Guard Championships Independence- 4/1

VIII. New Business

a) None

IX. Next Meeting: Tuesday, April 4 at 7pm

X. Adjourn: Meeting was adjourned at 7:23pm





Time: 7:00pm

APPENDIX A- Cash Position Report

3/5/23, 10:07 AM Charms

Santa Teresa High School Band 16461 Position Report

Prepared 3/5/2023 10:04 AM

BEGINNING BALANCE 2/1/2023:	\$26,527.12
INCOME	
Music Marathon	840.00
TOTAL INCOME	840.00
Amazonsmile	127.04
TOTAL INCOME	967.04
Merchandise (Online Store/FanCloth)	120.00
TOTAL INCOME	1,087.04
<u>Dine-Outs</u>	798.36
TOTAL INCOME	1,885.40
Band Classes	125.00
TOTAL INCOME	2,010.40
Marching Band	300.00
TOTAL INCOME	2,310.40
<u>Jazz Bands</u>	250.00
TOTAL INCOME	2,560.40
Winter Guard	3,450.00
TOTAL INCOME	6,010.40
Winter Percussion	1,000.00
TOTAL INCOME	7,010.40
Reserves (Misc Ledgers)	25.00
TOTAL INCOME	7,035.40
<u>EXPENSES</u>	
Equipment/Supplies	-104.78



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APPENDIX B- Fixed Payment Summary

3/5/23, 10:10 AM Charms



Santa Teresa High School Band Student Fixed Payment Summary

Prepared 3/5/2023 10:10 AM

Item Name	Item Amount	Amt Expected	Amt Collected	# of Students
<u>Jazz 1 - 2/1/23</u>	250.00	5,250.00	1,750.00	<u>7</u> / <u>21</u>
<u>Jazz 2 - 2/1/23</u>	250.00	2,250.00	500.00	<u>2</u> / <u>9</u>
Jazz Combos - 2/1/23	100.00	0.00	0.00	<u>0</u> / <u>0</u>
Marching Band & Color Guard - 1 - 9/1/22	350.00	24,850.00	17,500.00	<u>50</u> / <u>71</u>
Marching Band & Color Guard - 2 - 10/1/22	300.00	21,300.00	14,700.00	<u>49</u> / <u>71</u>
Marching Band & Color Guard - 3 - 11/1/22	300.00	21,300.00	14,100.00	<u>47</u> / <u>71</u>
Symphonic Band - 11/1/22	125.00	3,750.00	1,625.00	<u>13</u> / <u>30</u>
Wind Ensemble - 11/1/22	150.00	6,750.00	2,400.00	<u>16</u> / <u>45</u>
Winter Guard JV - 1 - 12/1/22	200.00	2,000.00	2,200.00	<u>11</u> / <u>11</u>
Winter Guard JV - 2 - 1/1/23	200.00	2,000.00	1,400.00	<u>7</u> / <u>10</u>
Winter Guard JV - 3 - 2/1/23	150.00	1,500.00	900.00	<u>6</u> / <u>10</u>
Winter Guard Varsity - 1 - 12/1/22	300.00	5,400.00	4,500.00	<u>15</u> / <u>19</u>
Winter Guard Varsity - 2 - 1/1/23	200.00	3,600.00	2,200.00	<u>11</u> / <u>19</u>
Winter Guard Varsity - 3 - 2/1/23	150.00	2,700.00	1,800.00	<u>12</u> / <u>19</u>
Winter Percussion - 1 - 12/1/22	300.00	6,900.00	5,700.00	<u>19</u> / <u>23</u>
Winter Percussion - 2 - 1/1/23	200.00	4,600.00	3,400.00	<u>17</u> / <u>23</u>
Winter Percussion - 3 - 2/1/23	200.00	4,600.00	2,400.00	<u>12</u> / <u>23</u>
	Totals	118,750.00	77,075.00	<u>294</u> / <u>475</u>





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APPENDIX C- Financial Report

STMAA Financial Report FY2022-2023

BUDGET		2019-2020	2020-2021	2021-2022	2022-2023	JUL	AUG	SEP	ост	NOV	DEC	JAN	FEB	YTD Actuals	2022-2023
	INCOME / EXPENSE CATEGORY STARTING CASH BALANCE (CHARMS)	YTD Actuals	YTD Actuals	YTD Actuals	BUDGET	38,160					\$ 1,711				PRELIMINARY BUDGET NOTES
	STARTING CAST DALPINGE (CITATINS)						Ų 30,EE3	Ų 23,230	\$ 33,300	Ų 22,540	Ų 1,711	Ç 24,550	Ų 20,527		
	INCOME														
1001	General Fundraiser Income:	11,787	3,065	6,312	15,200	-	-	4,258	3,056	352	590	4,330	-	12,585	Coordinate drawing to coincide with
	Gift Card / Ornament / Band Swag														Winter concert and holiday Jazz or
1001a	Drawing	355	-	-	250									-	Parent / Family Meeting in Fall
1001c	Bingo	490			N/A	-					_				Is Bingo happening and any % for STMAA or just students
		.,,,													INDIVIDUAL FUNDRAISER - 9/16-
1001k	Double Good Popcorn - Fall		2,000	3,316	4,500				989					989	9/20/22 Includes a mics amount of \$50.00
															GENERAL FUNDRAISER - 9/25/22
1001m	Applebee's pancake breakfast - Fall	1,211	-	-	600				1,767					1,767	(tentative)
1001r	Driven Coffee Roasters - Fall	1,983		398	400					227				227	INDIVIDUAL FUNDRAISER - 10/24- 11/7/22
		-,,,,,,													See's Candy from prior year \$300.40
10010	Raise 365 Cookie - Fall (Prev. See's Candy)		474		250				300	25	490			815	INDIVIDUAL FUNDRAISER - 11/7- 11/12/22
10016	(Frev. See 3 Carray)	-	4/4		230				300	23	430			613	Per Sanchez, Fall Blitz on 9/10/22 and
	Fall/Winter Blitz														Winter Blitz on 12/3/22 - GENERAL
1001d	(Prev. Spirit Books) Mattress Fundraiser - Winter /	3,988			7,200			4,258			100	4,330		8,688	FUNDRAISER - 12/3/22 GENERAL FUNDRAISER - Mattress -
1001h	Hibernate - Spring	2,805	591	1,922	2,000					100				100	1/7/23
10015	Double Good Popcorn - Spring	955		676											INDIVIDUAL FUNDRAISER - 4/21- 4/25/23
	Concert ticket sales	2.355		1,679	1,850	-			252	530	1.704			2,486	4/25/23
1002	concert deact sales	2,555		2,073	2,030					330	2,704			2,400	Per Sanchez 11/27/22: 2023-2024
															budget will include donations from
1002d	Fall Concert	750			100				252	530				782	Friends and Family show.10/06/22 - Donations Only
		.,,,													GENERAL FUNDRAISER - 12/15/22 -
10020	Winter Concert / Poinsettia Sales	1,290		636	750						295			295	Poinsettia Sales - Donations / Concessions/ Mdse
10026	Willer Concert / Follisettia Sales	1,290		030	730						293			233	GENERAL FUNDRAISER - 12/16/22 -
															Poinsettia Sales -
1002a	Holiday jazz event / Poinsettia Sales	1,015		333	250						1,409			1,409	Donations / Concessions/ Mdse 5/15 or 5/16/23 - Donations /
1002f	Spring Concert			149	250										Concessions/ Mdse
4002-	Santan Inna Sanana	(700)		560	500										5/15 or 5/16/23 - Tabard Theatre - Net ticket sale profit after rental of theatre
	Spring Jazz Concert Music in the Parks Concessions	(700)		1,196	650										ticket sale projit after rental of theatre
1007	Widsic III the Parks Concessions			1,130	030									-	Per Sanchez, \$2500.00 Blitz + GENERAL
															FUNDRAISERS
															Vertical Raise - 1/30-3/5/23 Music Marathon - 3/3/23
															MM Pledge Parties - Jan/Feb 2023
1015	Music Marathon / Vertical Raise	29,390	12,368	22,966	34,205						1,000		840	1.840	EXPENSES MM After Party - 3/24/23
1016	eScrip	1	1	0	54,205						2,000		040	-	WWW After Fully - 3/24/23
1017	Amazonsmile	355	294	382	300			118		94			127	339	
															Per Sanchez as of 1/3/23, \$500 decrease
															in Music in the Park budget was told back in Septermber 22. Treasuer
															changing amount late.5/6, 5/13 &
1020	Music in the Parks festival hosting			2,456	3,500										5/20/23 3 Dates: \$500, \$1000, \$1500
															Per Sanchez, Globe Prop for \$3,000 +
															GENERAL FUNDRAISER - Fan Cloth - 8/15-8/31/22
															8/15-8/31/22 Same designer for Rainforest to design
									1.848	1,398			120		2022 2022 -6
1021	Merchandise (Online store/FanCloth)	2,466	30	2,914	5,500			248							2022-2023 show wear.
	Dine-Outs	2,466 1,301	30 1,388	2,914 2,946	5,500 2,500			248	388	40	217		799	1,444	2022-2023 snow wear.
	Dine-Outs Concert						450	1,225			217 550	125	799 125		Student Contribution Tab Calculation
1027	Dine-Outs Concert Band/Symphonic/WindEnsemble Marching Band & Color Guard	1,301 9,900 50,650	1,388 5,075 9,000	2,946 9,700 37,742	2,500 7,571 43,843		450 7,000		700 13,248	700 12,100	550 2,500	1,500		1,444 3,875 46,648	
1027 1101 1102 1103	Dine-Outs Concert Band/Symphonic/WindEnsemble Marching Band & Color Guard Jazz Bands	9,900 50,650 2,775	1,388	2,946 9,700 37,742 7,100	2,500 7,571 43,843 6,130			1,225	388 700	40 700	550 2,500 1,000	1,500 250	125 300 250	1,444 3,875 46,648 2,250	Student Contribution Tab Calculation Student Contribution Tab Calculation Student Contribution Tab Calculation
1027 1101 1102 1103 1104	Dine-Outs Concert Band/Symphonic/WindEnsemble Marching Band & Color Guard Jazz Bands Winter Guard	1,301 9,900 50,650	1,388 5,075 9,000	2,946 9,700 37,742 7,100 13,650	2,500 7,571 43,843 6,130 14,048			1,225	700 13,248	700 12,100	550 2,500 1,000 8,700	1,500 250 2,150	125 300 250 3,450	1,444 3,875 46,648 2,250 14,300	Student Contribution Tab Calculation Student Contribution Tab Calculation Student Contribution Tab Calculation Student Contribution Tab Calculation
1027 1101 1102 1103 1104 1105	Dine-Outs Concert Band/Symphonic/WindEnsemble Marching Band & Color Guard Jazz Bands Winter Guard Winter Percussion	1,301 9,900 50,650 2,775 4,500	1,388 5,075 9,000 1,870	2,946 9,700 37,742 7,100 13,650 9,000	2,500 7,571 43,843 6,130			1,225	700 13,248	700 12,100	550 2,500 1,000	1,500 250	125 300 250	1,444 3,875 46,648 2,250	Student Contribution Tab Calculation Student Contribution Tab Calculation Student Contribution Tab Calculation
1027 1101 1102 1103 1104	Dine-Outs Concert Band/Symphonic/WindEnsemble Marching Band & Color Guard Jazz Bands Winter Guard Winter Percussion Donations to General Fund	1,301 9,900 50,650 2,775 4,500	1,388 5,075 9,000 1,870 -	2,946 9,700 37,742 7,100 13,650 9,000 1,415	2,500 7,571 43,843 6,130 14,048 9,100	(426)	7,000	1,225 10,000 -	700 13,248	700 12,100 250	550 2,500 1,000 8,700 7,855	1,500 250 2,150 3,500	125 300 250 3,450 1,000	1,444 3,875 46,648 2,250 14,300 12,355	Student Contribution Tob Calculation
1027 1101 1102 1103 1104 1105 1106	Dine-Outs Concert Band/Symphonic/WindEnsemble Marching Band & Color Guard Jazz Bands Winter Guard Winter Percussion	1,301 9,900 50,650 2,775 4,500	1,388 5,075 9,000 1,870	2,946 9,700 37,742 7,100 13,650 9,000	2,500 7,571 43,843 6,130 14,048	(426)		1,225	388 700 13,248 500	700 12,100	550 2,500 1,000 8,700	1,500 250 2,150 3,500	125 300 250 3,450	1,444 3,875 46,648 2,250 14,300	Student Contribution Tab Calculation Student Contribution Tab Calculation Student Contribution Tab Calculation Student Contribution Tab Calculation
1027 1101 1102 1103 1104 1105 1106 1107 1108	Dine-Outs Concert Band/symphonic/WindEnsemble Marching Band & Color Guard Jazz Bands Winter Guard Winter Percussion Donations to General Fund Reserves (Misc Ledger) After School Music Programs	1,301 9,900 50,650 2,775 4,500 1,991 8,664	1,388 5,075 9,000 1,870 -	2,946 9,700 37,742 7,100 13,650 9,000 1,415	2,500 7,571 43,843 6,130 14,048 9,100 (6,046)	(426)	7,000	1,225 10,000 -	388 700 13,248 500	40 700 12,100 250 3,773	550 2,500 1,000 8,700 7,855	1,500 250 2,150 3,500	125 300 250 3,450 1,000	1,444 3,875 46,648 2,250 14,300 12,355 - 245	Student Contribution Tab Colculation Money in Student's Charms Accounts Monday 10/10/22: 1st place \$10K, 2nd
1027 1101 1102 1103 1104 1105 1106 1107	Dine-Outs Concert Band/Symphonic/WindEnsemble Marching Band & Color Guard Jazz Bands Winter Guard Winter Percussion Donations to General Fund Reserves (Misc Ledger)	1,301 9,900 50,650 2,775 4,500	1,388 5,075 9,000 1,870 - 8,777 (9,595)	2,946 9,700 37,742 7,100 13,650 9,000 1,415 (4,680)	2,500 7,571 43,843 6,130 14,048 9,100		7,000	1,225 10,000 - (1,375)	388 700 13,248 500	40 700 12,100 250 3,773	550 2,500 1,000 8,700 7,855	1,500 250 2,150 3,500 (1,299)	125 300 250 3,450 1,000	1,444 3,875 46,648 2,250 14,390 12,355 - 245 -	Student Contribution Tob Colculation



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STMAA Financial Report FY2022-2023

Company Comp	BUDGET		2019-2020	2020-2021	2021-2022	2022-2023										2022-2023
Part		INCOME / EXPENSE CATEGORY					JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	YTD Actuals	
2005 Procession 150 15		STARTING CASH BALANCE (CHARMS)					38,160	\$ 36,225	\$ 29,198	\$ 33,300	\$ 22,346	\$ 1,711	\$ 24,996	\$ 26,527		
1925																
23-20 Control Security Description 24-56	2202		2 222			4.000					6 542	(60)			6.492	Per Sancher 1 night only 11/10
2,200 Clays Copy Planc Comp Ren				-	19.606					8 171			7 800			rer sunchez, 1 hight only 11/19.
2005 Colorest Color Buses 2.055 - 2.060 2.700				_						0,171			7,000			2 Buses (1 bia / 1 small) - 11/5/22
2006 Information of Comp Rome 1,270				-						3,452	.,					
2006 March Anne Company	2304c			-	2,400	2,700					3,652					
2500 First Assertificate	2304d	Logan HS Comp Buses - WBA Regional	3,819	-	1,240						3,652				3,652	2 Buses (1 big / 1 small) - 11/12/22
2906 Front News Roses 2,700	2304e	MB bus driver tips	-	-	200	200									-	
2006 Trock Renal/Grain 2,929 3,258 4,000 4,210 4																
2,200 1,20																
2200																due to alternate truck company and
2006 Diver Tigs WAN Southern CA				-	5,222						3,508					
206 Tamporation WAA Champoundigs			2,700	-	-					4,210					4,210	
2-206 Transportation WIAN Champson 1,000	23U4N	Driver Tips WBA - Southern CA	-	-	-	-									-	
2204 Start Care 2207 Feb But	2304i	Transportation WBA Championships	6,000	-	-	5,000							7,800		7,800	
2006 Social Seas And Music For All Festival	2304j		1,608	-	-	1,000					2,161				2,161	Per Sanchez - Truck, trailer, and gas
2286m Somma Sate Munic For All Festival			-	-											-	
22001 2	23041	Santa Cruz Jazz Fest Bus	-	-	1,984	2,000									-	
2200g Clampang are fertion 1,150 3,000 1,150 1,750	2204m	Sonoma State Music For All Festival				2 700										
2000 Company Star Fettival 1.100 . 1.540 1.750 					1.540											
Mode Section Mode			1.190	-											-	
Second S			-		-											
2015 Company	2603		396	-											-	
25.95 Discreption 1.75 60 426 500	2618	Equipment/Supplies	26,751	2,037	5,403	6,700	449	2,323	1,149	980	357	-		105	5,362	
2515 2516 2516 2517 2517 2518				-	-										-	
2518 billes 191						500				147	238			105	491	
2-518 Show Flags					-										-	
2.518 by Supplies CLOR GLARO 118 33				-	1.013	2.000			900	222					1 112	
26158 May Ma			1,419	-	1,015	2,000			890	223					1,115	
2615 MB Props 1,211 . 1,551 1,500 1,637 117 118 1,992 1,215 2,615			118	33		200										
2618 File Book Supplies			1,211		1,551			1,637		137	118				1,892	
2619 Miller 707 1,945 2,245 2,000 238 466 259 374	2618j	Field Paint/Tape	356	-	168	500	211	220		99					529	
2619b Uniforms COLOR GUARD 2,815 930 9,431 10,500 -	2618k	Flip Book Supplies	-	-	-										-	
2619b MB Uniforms 2619b MB Uni							238	466								
26196 Uniform Cleaning 900 - 8110 1,000 196 96 96 92 223 Season Uniforms Supplies							-	-			4,629	610	-	-		
2619b MB Uniforms	2619a	Uniforms-COLOR GUARD	2,810	-	2,662	3,500			3,417	72					3,488	Par Sanchas Champs Costumas
2619b MB Uniforms																
2619d Uniform Supplies - - - -	2619b	MB Uniforms	-	-	3,060				657	2,051	87				2,795	
26.19 Membership Shirts MB 3,300 930 2,096 2,500 4,502 610 5,125 610 5,125 610			900	-	810	1,000			196	96					292	
26.19 Cange/Blue Membership Shirts 7.5				-												
3007 Staff MB 28,775 14,437 33,063 34,900 11,100 1,125 14,850 7,175 34,250 Contractor Tab Calculation											4,542	610			5,152	
3009 Instrument Repairs/Supplies 450 110 500 20 99 766 884								11.100	1.125	14.850	7.175				34.250	Contractor Tab Calculation
3000 Music 646 300 1,690 2,000 200 99 766 886								11,100	1,123	14,030	7,275				34,230	CONTRACTOR TO CONCURS OF
3010a admin support 3,077 1,078 3,294 3,000 1,515 885 2,400 3and assistant raising rate to \$18.25 per hour as of \$61/22 and hour as	3009			300			20						99	766	884	
3010b Charms financial system support 3,077 1,078 3,294 3,000 1,515 885 2,400 hour as of 6/1/22	3010	Support Staff	3,077	1,078	3,294	3,000	-	-	-	1,515	-	-	-	885	2,400	
3010 Charms financial system support																
Most Minter Programs 7,609 24,668 18,000 2,370 - 750 9,300 12,420						3,000				1,515				885	2,400	hour as of 6/1/22
4003 Winter Programs 7,609 - 12,608 18,000 2,370 - 750 9,300 12,420 costumes, truck rentol, supplies	30100	charms imancial system support	-	-	-										-	Does NOT include competition fees
4004 1/5 sints 167 14,539 11,000 14,400 750 5,300 7,450 Contractor Cost Only	4003	Winter Programs	7,609	-	24,608	18,000	-	-	-		2,370	-	750	9,300	12,420	
4004 Ir Saints 167	4003a	Winter Guard	7,609	-	10,069	7,000					970			4,000	4,970	Contractor Cost Only
Soutable			-	-		11,000							750	5,300		
S002a day time sectionals 400 930 150 500	-					-	301				(210)					10/14/2022
50022 Instrument Clinicians 1,375 2,040 - 500 -							-						-	500	500	
5002d Jazz Clinicians 4,300 4,520 2,500 4,500 500 500 Contractor Tab Calculation 5002 Misc 5002 Other Clinician 335 335 335 5003 CMAP Plaques					150											
S002e Misc					2 500									500	500	Contractor Tab Calculation
5002c Other Clinician - - - - - - 335 - - 335 - - 335 - - - 335 - - - 335 - <t< td=""><td></td><td></td><td>4,300</td><td>4,020</td><td>2,300</td><td>4,300</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>500</td><td>- 300</td><td>Contractor lab Calculation</td></t<>			4,300	4,020	2,300	4,300								500	- 300	Contractor lab Calculation
5003 Event/Recognition Expenses 408 423 1,115 2,200 - - 335 - - 335 S003a CMEA Plaques -			-	-	-											
			408	423	1,115	2,200	-	-	-	335	-	-	-	-	335	
5003b Student PINs MB Finals 316 - 287 350 -			-		-										-	
	5003b	Student PINs MB Finals	316	-	287	350									-	





Time: 7:00pm

STMAA Financial Report FY2022-2023

BUDGET		2019-2020	2020-2021	2021-2022	2022-2023										2022-2023
	INCOME / EXPENSE CATEGORY	YTD Actuals	YTD Actuals	YTD Actuals	BUDGET	JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	YTD Actuals	PRELIMINARY BUDGET NOTES
	STARTING CASH BALANCE (CHARMS)	•		•		38,160	\$ 36,225	\$ 29,198	\$ 33,300	\$ 22,346	\$ 1,711	\$ 24,996	\$ 26,527		
5003c	Senior Corsages (Homecoming/Last Concert)		_		100									_	10/21/2022
	Fleet week patches	-	-	-	300				335					335	For Ties
5003g	MB Volunteer thank you	-	-	-	150									-	
5003i	Graduation cords	92	-	153	200									-	
															NEFF Varsity Letters: 48 * \$10.75 each
5003j	Varsity letters	-	68	-	600									-	+ Shipping
	Student Awards		355	675	500										
6000	Competition Fees	1,600	(565)	4,076	5,225	-	-	3,095	500	-	-		-	3,595	Membership Fee = \$175, Gilroy and IHS
															= \$350 each, SacState = \$450. Logan
															Regional =\$550. Not budgeting
	WBA Dues	100	275	1,875	2,525			2,525						2,525	Championships At This Time = \$650
	CMEA Festival Entry	840	(840)	1,100	1,200				400					400	
	Honor Band Entry	-	-	-										-	
	Santa Cruz Registration	-	-	730	850			570						570	
6000f	West Valley Registration Sonoma State Music For All Festival	-	-	-										-	
6000g	(Prev. Logan)		_		100				100					100	
	Campana Jazz Festival Entry	660	-	372	550									-	
	BOA Regional		-	-										-	
															\$12K Trip: To Be Paid By Individual
															Student NOT STMAA - 2 Big Buses For 3
															Days in Spring + Disneyland Comp Fee = \$150 + Magic Music Fee = 350? 100
															students, 1 staff, 4 chaperones = 28
	Reno Band Festival Entry/Disneyland														Rooms \$200 per room. Only judging
	Spring Tour		-	-	-									-	fees paid by STMAA
6002	Show Design	13,070	2,000	6,000	10,100	374	250	-	2,000	4,500	-		-	7,124	
6002a	MB Arrangement (Music) - Benjamin Kane (Prior: Lewis Norfleet)	7,800	1,500	2,000	2,000				2,000					2,000	
	MB Show Design - Color Guard		1,500	- 2,000	500				2,000	500				500	
00020	MB Percussion Arrangement - Dave				300					300				300	
6002c	Glyde (Prior: C.Whyte)	-	500	-	2,000									-	
6002d	MB Drill Design - Todd Ryan	4,000	-	4,000	4,000					4,000				4,000	
6002e	MB music licensing	1,270	-	-	1,600	374	250							624	
6002f	MB Show Design	-	-	-	-									-	Budgeted in MB Staff
6006	Food services	324	-	367	650	-	207	-	21	917	-		-	1,145	
	Band Day Parent Event	118	-	-			207							207	
6006b	Banquet Marching Band	-	-	-										-	
6006c	Wind Ensemble Festival Food	-	-	-										-	
															11/12/22 at JLHS - If not attending WBA Championship, will
6006d	Senior Dinner @ WBA Championship	176			250				21					21	have it at Regional
															Band Parent contributing food for free
6006e	MB Competition Food	30	-	-										-	or student potlucks
conct	Food M/DA Chomp				400					917				917	Per Sanchez - Costco Pizza, donuts, and
	Food WBA Champ Santa Cruz Meal	-	-	367	400					917				917	sandwhich bar for two lunches
9001	financial fees	981	382	1,124	1,250			133	168	392	278	346	110	1,427	
	bank fees	209	-	-	1,230			255	200	3,72	2,0	3-10	110	2,727	
9001b	credit card processing fees	772	267	1,105	1,250			133	168	392	278	346	110	1,427	
9001c	paypal fees	-	-	19	-/									-	
	check Printing Fee		115	-										-	
	Band Director Professional														
9002	Development	346	313	260	500			177	13					190	
9009	Insurance	395	395	395	400			395						395	
9017	Printing/Office Supplies	490	256	695	950	200	132	27	191	202	-	30	23	805	
	Postage/Office Supplies	454	236	492	500	200	33	27	191	64		30	23	567	
	Teacher Expense - Misc	35	21	203	250		99			138				237	
	Printing	-	-	-	200	100									
9023	Professional Fees/Subscriptions	2,576	3,701	2,046	2,600	166				1,592	-	-	-	1,758	Water Barrier Barrier
9023a	Website	239	-		25										Hover Website Domain Registration
	Charms	698	349	349	750										
9023b		79	79	79	100	166								-	
9023b 9023c	iVolunteer		,												
9023b 9023c 9023d	P.O. Box Rental	92	106	134	150	100				1.503				166	
9023b 9023c 9023d 9023e	P.O. Box Rental Tax Prep	92 1,398	1,353	1,434	1,500	100				1,592				1,592	
9023b 9023c 9023d 9023e 9023f	P.O. Box Rental					100				1,592					

BUDGET CODE	INCOME / EXPENSE CATEGORY	2019-2020 YTD Actual		2021-2022 YTD Actuals	2022-2023 BUDGET	JUL	AUG	SEP	ост	NOV	DEC	JAN	FEB	YTD Actuals	2022-2023 PRELIMINARY BUDGET NOTES
	STARTING CASH BALANCE (CHARMS)					38,160	\$ 36,225	\$ 29,198	\$ 33,300	\$ 22,346	\$ 1,711	\$ 24,996	\$ 26,527		
	Expense Totals	\$ 128,74	4 \$ 33,27	\$ \$ 115,782	\$ 142,850	1,509	\$ 14,012	\$ 10,372	\$ 30,961	\$ 45,872	\$ 828	\$ 9,025	\$ 11,689	\$ 124,267	
	Net Totals	\$ (60	8) \$ (1,000	5) \$ (1,005	\$ 500	(1,935)	\$ (7,027)	\$ 4,102	\$ (10,954)	\$ (20,635)	\$ 23,285	\$ 1,531	\$ (4,653)	\$ (16,286)	
	CURRENT CASH BALANCE - \$					36,225	\$ 29,198	\$ 33,300	\$ 22,346	\$ 1,711	\$ 24,996	\$ 26,527	\$ 21,874		-
	PETTY CASH BALANCE - \$					1,310	\$ 1,310	\$ 1,310	\$ 1,310	\$ 1,310	\$ 1,310	\$ 1,310	\$ 1,310		