



📅 **Date:** Tuesday, October 5, 2021
🕒 **Time:** 7:00pm

October 5 STMAA Board Meeting Minutes

Attendees:

STMAA Board Members: Hayley Ng (Treasurer), Farah Culbertson (Secretary), Alka Poddar (Member at Large/Uniforms), Jose Valdez (Member at Large/Equipment), Wendy Valdez (Member at Large), Laura Yeager (Volunteer Director, attending virtually)

Reps: Ramiro Sanchez (Director of Bands)

Visiting: Victoria Blackmon, Nancy Tsai, Ramoncita Apolinar, Karen DeFrisco, Lorene Okamoto, Alex B., Kaylee O., Jordan N, Andre W., Minerva Gonzales, Jessica Ochoa

➤ **Call to order-** Meeting called to order at 7:12pm

○ **Approval of Agenda**

Motion: Hayley, **Second:** Wendy

Ayes: All **Noes:** None

○ **Approval of September 7 board meeting minutes**

Motion: Wendy, **Second:** Hayley

Ayes: All **Noes:** None

➤ **Band Director's Report:** Mr. Sanchez



October 2021 Director's Report

Ramiro Sanchez, Director of Bands

Upcoming Performances: Thursday Football game vs. Overfelt (10/7), Homecoming Game vs. Leland (10/15), Senior Night/Junior Saints/Football vs. Silver Creek (10/22), WBA Mountain House Show (10/23), WBA NorCal Super Show at Sacramento State University (10/30), WBA Independence (11/6), WBA NorCal Regional Championships at James Logan (11/13) *(Only getting 10 free passes for parents who help.)

"The Rainforest" Props: We had a non-band student come into the band room and break the drumset cart. Thanks to Jose and other volunteers for building the medium and large plinths. We need to paint the plinths, construct the front panels, and add the peel on design to the backdrops.



 **Date:** Tuesday, October 5, 2021
 **Time:** 7:00pm

“The Rainforest” Show Shirt: Show shirts should be ready in less than 3 weeks. Grace Miu has designed the t-shirt design for this year.

Junior Saints Night will be Friday 10/22: Since OGSD isn’t allowing any in person visitors on their campuses, we have not been able to go promote this event. Mike Gormely is working on making a recruitment video for Junior Saints. Shane Ryan and Christine Lovejoy have been extremely helpful with spreading the word.

Show volunteers: Thanks to Laura Yeager for handling the volunteers for our performances. We still have a ton of open slots for volunteers. We only have 10 “WBA Chaperone” Passes for our shows. We will need any additional volunteers to purchase tickets at the door, to allow them to help out.

Homecoming 10/15: ST Alumni are welcomed to perform with the pep band at Homecoming. They will need to pay to get in. All students in the band program are REQUIRED to attend this performance.

Senior Corsages: Class of 2021 will wear their Senior corsages during Senior Night. *(Can a request for support be added to the Newsletter? 24 Seniors)

Competition Meals: I would like to thank Patricia Damazio for cooking the meals for our marching band and color guard competitions.

10/23 at Mountain House HS: Tacos (Main entree), Chips/Guac (appetizer), and Fruit Salad (dessert)

10/30 at Sacramento State: Pulled Pork (Main entree), Cheese balls (appetizer), and a candy table (dessert)

11/6 at Independence: Lasagna (Main entree), Mini Hot Dogs (appetizer), and Brownies (dessert)

11/13 at James Logan HS Champs: Baked Potato Bar (Main entree), Mini Wraps (appetizer), and Cake (dessert)

11/13L Championships Senior Meal/Table: We need a group of senior parents to organize this special tradition for our Marching Band and Color Guard seniors. In the past, the senior class has had a special meal with a special table with decor. Decor has included special plates, gifts (senior themed stuff), and a tent. If we have nobody to head this, then we will not be able to accommodate the seniors with this special tradition. *(16 Seniors 13 MB/3 CG, may need to do something creative, like a letter, poster, cake. Backup plan if no committee, get tables, chairs simple decorations and a cake)



📅 **Date:** Tuesday, October 5, 2021
🕒 **Time:** 7:00pm

Band Program "To Do" List

- ✓ MB Senior Table/Meal Chair/Committee
- ✓ Holiday Jazz Cafe Chair
- ✓ Music Marathon Chair & Committee Chairs
- ✓ Filling Open STMAA Positions
- ✓ Winter Concert Table

* Indicates comments made after report was presented.

➤ **Round Table Discussion**

○ **Farah**

- Annual paper was completed with district, may need to revise bylaws if asked to do so.

○ **Alka**

- Nothing new, got everyone fitted. Wore uniforms for the first game, drum major student's bib was too tight, gave replacements to try out tomorrow. Looking good. Will find out in first show how it will be for the uniforms. 3 carts to be loaded, cart 3 has extra items: sewing kit, Ziploc bags, etc. First some carts strewn about, but students will get better. Explained to students if the name is on the left side of door, that is where their uniform will be located. Alka will be present for first show. Lot of volunteers showed up and no uniforms had to go home. Shoes are same for the show uniform

○ **Laura**

- Got everything set up for the next 3 games on ivolunteer. Had a lot of people show up that didn't sign up which was helpful. Haven't checked yet to see who has signed up for Thursday, a lot of emails coming in so sign ups. Updated the volunteers for the plinths. Next big thing is getting ready for the shows and the volunteers we need for those. Will look on the old sign-up sheets. Karen sent email to Patricia asking what she needed for set up and tear down. Will be working on that this weekend so if we can get it before then that would be great. Need props painting and repair set up for this weekend.

○ **Karen**



📅 **Date:** Tuesday, October 5, 2021

🕒 **Time:** 7:00pm

- Dine out next Wednesday Chipotle 33% come back if over \$300 in total sales. Sonya Bowman may be interested in taking over Dine outs for the Spring. Karen will talk with her to discuss more next week. Coffee is individual fundraiser. Emailed See's candy to see if we can track individually. If sells from the account, individual. If sold from the social media or email link will be general. So maybe switch and put See's as general and coffee as individual. Currently coffee is both general and individual fundraiser

○ **Jose**

- Not much. Need to paint props this weekend and screens so might be able to do that as well. Drum set will be redesigned. Budget is at \$600 so still have \$400. Had to buy wood, which is expensive. Will be in budget. Will need to connect with Kristie on painting. Football game went great. First competition 10/23 so will start reserving trucks.

○ **Hayley**

- Ended with 25K, this month 22k. Started the year with 33k, so down but got quite a few paid their contribution. 8-9k last month in contribution, this month 21k. Double good check just came in (\$3,316). 34 kids participated. See Appendices for reports

○ **Wendy**

- Reached out to the parent who mentioned might be interested in communications position. Hoping to connect with her Friday to answer her questions. Did the newsletter for the past 2 weeks. If anyone sees anything that needs to be updated, let Wendy know.

○ **Nancy**

- Did more research on the cookie dough fundraiser. If we want to do it for Valentine's, she didn't recommend. She said 2 weeks before. It was brought up maybe use for Easter. If we back up 38 days from Easter, it will give us enough time to get them in time. No fee ahead, only if sell less than 360 items, a \$100 frozen food delivery. 40% is the profit back. The only thing is pick up of frozen items, if doesn't get picked up. Maybe save it next year.



📅 **Date:** Tuesday, October 5, 2021
🕒 **Time:** 7:00pm

- **Lorene**- nothing

- **Ramoncita**

- Do we have problems getting volunteers for build, art. Can students sign up for credit. Yes, all can access volunteers to join and help. Do we budget for this year or the next year? Only can budget for this year not following year, financial statement should be spent in the year with a net zero. Noticed that end of games there is always a bunch of bottles. Next day custodians comes to clean. Parents may be able manage it. Candy bar sales?

- **Victoria**

- Social media maybe a team, can't think of something to post every day. Get students to help. Day FB went down tried to post, so unsure if it went through.

- **Minerva**

-Will be helping with food and checked in with Patricia. Maybe getting snacks for students. Maybe snacks for after performance when waiting for awards.

- **Jessica**- nothing to share

- **Alex**

- Presented Student Led Fundraising Committee "Band Student Fundraising Committee", how students can work with STMAA to help raise money for band—suggest ideas, help publicize fundraiser on campus, through social media, etc. Feedback: Definitely be helpful for Music Marathon auction; STMAA used to have student reps. All members of Band Student Fundraising Committee are welcome to attend STMAA board meeting. If it's a better use of the students' time, have just one or a few students attend STMAA board meeting and feedback to the committee.

➤ **Upcoming/Ongoing Events**

- Chipotle Fundraiser 10/13
- Homecoming game 10/15- Senior Corsages (Seniors: 24) Sell merch at homecoming.
- Jr Saints 10/22 (online form, \$10 shirts)
- First Competition 10/23 Mountain house
- Competition 10/30 WBA NorCal Sac State
- Coffee- 10/25 through 11/7 (students will receive paperwork)

➤ **New Business**



📅 **Date:** Tuesday, October 5, 2021
🕒 **Time:** 7:00pm

- New Board members
 - Motion to promote Farah from Secretary to President
Motion: Wendy **Second:** Jose
Ayes: All **Noes:** None *Alka not present for vote
 - Motion for Nancy to become the STMAA secretary
Motion: Wendy **Second:** Jose
Ayes: All **Noes:** None *Alka not present for vote
 - Ramoncita color guard representative no vote needed (new members at large new business)
- Credit Card Reader Options-card reader and accounts to vote on
 - Hayley the paypal reader is now paypal here is old. Paypal Zettle, like Paypal here but contactless readers, but have assign the name with a physical information. Farah make a motion for Hayley to create PayPal Zettle and order 2 reader Wendy second all in ayes noes none none
- Decide on Mrs. Fields/Cheesecake Fundraiser? Logistically may be difficult, not as easy as popcorn that gets delivered to homes. Maybe plan for next year.
- Alex- Fundraising proposal.

➤ **Comments and Announcements**

➤ **Next Meeting**

- Next board meeting November 2 at 7pm

➤ **Adjourn**

- Meeting adjourned at 8:57 pm



📅 Date: Tuesday, October 5, 2021
🕒 Time: 7:00pm

APPENDIX A- Cash Position Report



10/2/21, 2:37 PM

Charms

Santa Teresa High School Band 16461 Position Report Prepared 10/2/2021 2:37 PM

BEGINNING BALANCE 9/1/2021:	\$26,124.31		
<u>INCOME</u>			
General Fundraisers	37.50		
TOTAL INCOME	37.50		
Merchandise (Online Store/FanCloth)	766.00		
TOTAL INCOME	803.50		
Band Classes	550.00		
TOTAL INCOME	1,353.50		
Marching Band	8,050.00		
TOTAL INCOME	9,403.50		
Jazz Bands	500.00		
TOTAL INCOME	9,903.50		
Donations	50.00		
TOTAL INCOME	9,953.50		
Reserves (Misc Ledgers)	-142.50		
TOTAL INCOME	9,811.00		
<u>EXPENSES</u>			
Equipment/Supplies	-97.28		
Uniforms & Supplies	-3,709.28		



 **Date:** Tuesday, October 5, 2021
 **Time:** 7:00pm

APPENDIX B-Fixed Payment Summary

10/2/21, 2:40 PM

Charms



Santa Teresa High School Band Student Fixed Payment Summary

Prepared 10/2/2021 2:40 PM

Item Name	Item Amount	Amt Expected	Amt Collected	# of Students
<u>Concert Band - 11-1-21</u>	125.00	3,875.00	875.00	<u>7 / 31</u>
<u>Jazz 1: 2-1-22</u>	250.00	3,250.00	750.00	<u>3 / 13</u>
<u>Jazz 2: 2-1-22</u>	250.00	0.00	0.00	<u>0 / 0</u>
<u>Jazz Combos - 2-1-22</u>	100.00	0.00	0.00	<u>0 / 0</u>
<u>Marching Band and Color Guard - 10-1-21</u>	300.00	16,800.00	5,400.00	<u>18 / 56</u>
<u>Marching Band and Color Guard - 11-1-21</u>	300.00	16,800.00	3,600.00	<u>12 / 56</u>
<u>Marching Band and Color Guard - 9-1-21</u>	350.00	19,600.00	9,100.00	<u>26 / 56</u>
<u>Symphonic Band - 11-1-21</u>	125.00	2,625.00	500.00	<u>4 / 23</u>
<u>Wind Ensemble - 11-1-21</u>	150.00	4,050.00	900.00	<u>6 / 27</u>
Totals		67,000.00	21,125.00	<u>76 / 262</u>



Date: Tuesday, October 5, 2021
 Time: 7:00pm

APPENDIX C- Financial Report

STMAA Financial Report FY 2021-2022 SEPTEMBER 2021

10/2/2021

BUDGET CODE	INCOME / EXPENSE CATEGORY	2019-2020 YTD Actuals	2020-2021 YTD Actuals	2021-2022 Budget	JUL	AUG	SEP	YTD Actuals	Variance	BUDGET NOTES	ACTUAL NOTES
STARTING CASH BALANCE (Charms Cash Position)					\$ 38,165 \$ 33,308 \$ 25,724						
INCOME											
3001	General Fundraiser Income:	11,787	3,065	5,100	-	-	38	38	(5,063)		
	Year round fundraisers										
1001c	Blings	490	-		-	-	-	-	-		
	Fall quarter fundraisers										
1001a	Gift Card Drawing	355	-					-	-		
1001d	Spill Books	3,988	-					-	-	See Double Good Popcorn	
											No Feetweek competition / prize \$.
1001e	See's Fundraiser	-	474					-	-		Instead we will have See's and possible Mrs.Fields/Cheesecake Factory Fundraisers
1001j	Yankee Candle (Formerly Ponsett's Sales)	1,983	-	600				-	(600)	Love loss estimated \$ - November 7	
	Double Good Popcorn									Need dates by mid -May- Possible 4 days in August 2021	
1001b	(Formerly Football Pass)	-	2,000	2,000				-	(2,000)		
1001m	Applebee's pancake breakfast	1,211	-					-	-		
	Winter/Spring quarter fundraisers										
1001h	Mattress Fundraiser / Hibernata	2,805	591	2,500			38	38	(2,463)	Mattress and/or Hibernata - Jan/Feb or end of school year	
											No Feetweek competition / prize \$. Instead we will have See's and possible Mrs.Fields/Cheesecake Factory Fundraisers
1001f	DeBrito Apple Sales	955	-					-	-		
3002	Concert ticket sales	2,355	-	2,000	-	-	-	-	(2,000)		
1002a	Holiday jazz event	1,015	-	500				-	(500)	1st Friday in December - possibly outdoors	
1002c	Spring Jazz Concert	(700)	-	500				-	(500)	May 2022 - TBD at Theatre	
1002d	Fall Concert	750	-					-	-	Plus this year	
1002e	Winter Concert	1,290	-	500				-	(500)	December 2021	
1002f	Spring Concert	-	-	500				-	(500)	May 2022	
3007	Music in the Parks Concessions	-	-	750				-	(750)	APRIL / MAY 2022 - Concession with pre-packaged items - 3 Days - \$250 profit per day	
										Vertical Raise / Music Marathon / Raffle Parties / Silent Auction - Used as plug number for	
3015	Music Marathon / Vertical Raise	25,390	12,368	33,108				-	(33,108)		
3016	eShop	1	1					-	-		
3017	Amazon.com	355	294	250		78		78	(172)		
3020	Music in the Parks festival hosting	-	-	1,000				-	(1,000)	APRIL / MAY 2022 - We receive stipend from Music in the Parks and we have a concession with pre-packaged items - 2 Days	
3021	Merchandise (Online store/FanCrest)	2,466	30	2,000		75	706	841	(1,139)	FALL Sales or Sold at Concert/YS Games - Fancloth sweatshirts/pants, t-shirts, windbreakers - Customized	
3027	One-On-One	1,301	1,288	1,000	300	561		861	(139)	AUGUST TO MAY- 1 Per Mth	
1303	Concert Band/Symphonic/Wind Ensemble	9,900	5,675	9,713	525	1,475	550	2,550	(7,163)	Based on 105 students	
1302	Marching Band	30,650	9,000	43,225	4,850	5,550	8,650	18,450	(24,775)	Based on 65 students	Actual = 58 Students 42 MB and 16 CG
1303	Jazz Bands	2,775	1,870	7,350	250		500	750	(6,600)	Based on 45 students	
1304	Winter Guard	4,500	-	5,250				-	(5,250)	Based on 15 students	
1306	Donations to General Fund	1,991	8,777	-		160	50	210	210		
1307	Reserves (Misc Ledger)	8,664	(9,295)	-	(5,225)	425	(143)	(4,943)	(4,943)		
1308	Winter Percussion	-	-	-				-	-		
											No Feetweek competition / prize \$. Instead we will have See's and possible Mrs.Fields/Cheesecake Factory Fundraisers
1309	Feetweek Competition	2,000	-	2,000				-	(2,000)	OCTOBER - Feetweek	
	Income Totals	128,135	32,272	134,743	700	8,324	9,811	18,835	(95,915)		

Page 1 of 4



Date: Tuesday, October 5, 2021
 Time: 7:00pm

STMAA Financial Report
 FY 2021-2022
 SEPTEMBER 2021

10/2/2021

BUDGET CODE	INCOME / EXPENSE CATEGORY	2019-2020 YTD Actuals	2020-2021 YTD Actuals	2021-2022 Budget	JUL	AUG	SEP	YTD Actuals	Variance	BUDGET NOTES	ACTUAL NOTES
	EXPENDITURES										
2303	Hotel WBA Championships	2,233	-	-				-	-	NOVEMBER -- MB Season will end 11/13/21 with the Logan Northern WBA Regional Champs - (Regional Championships - Day Trips. Budgeted below)	
2304	Transportation	34,561	-	26,000	-	-	-	-	(26,000)	\$14,000 (\$11,500 for camps and \$2500 for Fleet Week). We are currently being quoted at \$12,500 for buses for the season for 5 trips.	
2304a	Public Buses	2,630	-	2,500				-	(2,500)	Bus capacity - 56 on each bus - 2 buses at \$1240 per bus	Not attending 10/9 show. Using budget for WBA bus coverage. WBA attend on end of season exhibition benefit show.
2304b	Mountain House Comp Buses	2,425	-	2,500				-	(2,500)	Bus capacity - 56 on each bus - 2 buses at \$1240 per bus	
2304c	Independence HS Comp Buses	2,270	-	2,500				-	(2,500)	Bus capacity - 56 on each bus - 2 buses at \$1240 per bus	
2304d	Logan HS Comp Buses	3,819	-	4,000				-	(4,000)	Bus capacity - 56 on each bus - 2 buses at \$1240 per bus coverage since we will be there all day.	
2304e	MB bus driver tips	-	-	200				-	(200)	\$40 - \$50 tip per day per event out of Petty Cash - 4 event days	
2304f	Truck Rental/Gas	1,919	-	1,750				-	(1,750)	3 Truck For Equipment & Uniforms - 5 event days	
2304g	Fleet Week Buses	2,700	-	2,500				-	(2,500)	2 buses	Not attending Fleet Week
2304h	Driver Tips WBA	-	-	50				-	(50)	\$40 - \$50 tip per day per event out of Petty Cash	
2306	Transportation WBA Championships	6,000	-	-				-	-	Normal WBA in 2 Event Days - overnight. Season ends 1 week earlier this year with Logan Northern WBA Regional Champs, so no budget this year.	
2306	Truck Rental WBA Champ	1,606	-	-				-	-	Normal WBA in 2 Event Days - overnight. Not budgeting this year.	
2306a	Spring bus driver tips	-	-	200				-	(200)	\$40 - \$50 tip per day per event out of Petty Cash - 4 event days	
2306b	Santa Cruz Jazz Fest bus	-	-	2,400				-	(2,400)	Jazz - 56 on bus 1 and 36 on bus 2	
2306c	Logan Band Fest Bus	-	-	2,500				-	(2,500)	Wind Ensemble - 2 buses with 56 on each	
2306d	CMTA Buses	-	-	2,500				-	(2,500)	Concert, WE and Symphonic - 2 buses with 56 on each	
2306e	Campers Jazz Festival Bus	1,190	-	2,400				-	(2,400)	Jazz - 56 on bus 1 and 36 on bus 2	
2602	Drummajor Camp	-	-	798				-	(798)	2 Students	
2603	Bandaid Aid	396	-	-				-	-		
2618	Equipment/Supplies	26,751	3,897	4,990	2,197	1,851	97	3,945	(1,559)		
2618a	open	-	-	-				-	-		
2618b	misc equipment	175	60	500	254	172		426	(74)		
2618c	lease agreement	22,575	-	-				-	-		
2618d	Rifle	301	-	-				-	-		
2618f	Show Flags	1,419	-	1,000	701	229		931	(10)	500	
2618g	Culmets	-	-	-				-	-		
2618h	Supplies-COLOR GUARD	118	33	100				-	(100)		
2618i	MB Props	1,211	-	1,000	747			747	(253)		
2618j	Field Paint/Tape	356	-	300	50	21	97	368	(112)		
2618k	Flip Book Supplies	-	-	-				-	-		
2618m	Percussion Supplies	707	1,945	2,000	385	628		1,013	(987)	Changing heads for 6 snare, 5 bass, and 4 sets of quads - \$1500 2 Horns/Carriers - \$250 each (2 possibly located at OHS right now)	



Date: Tuesday, October 5, 2021
 Time: 7:00pm

STMAA Financial Report
 FY 2021-2022
 SEPTEMBER 2021

10/2/2021

BUDGET CODE	INCOME / EXPENSE CATEGORY	2019-2020 YTD Actuals	2020-2021 YTD Actuals	2021-2022 Budget	JUL	AUG	SEP	YTD Actuals	Variance	BUDGET NOTES	ACTUAL NOTES
2619	Uniforms/Apparel	7,815	930	9,300	2,542	-	3,799	6,251	(3,049)		
2619a	Uniforms-COLOR GUARD	2,810	-	2,250	2,542		120	2,663	412	New CG Uniforms	
2619b	MB Uniforms	-	-	4,000			2,750	2,750	(1,250)	New MB Uniform Top	
2619c	Uniform Cleaning	900	-	1,000				-	(1,000)		
2619d	Uniform Supplies	-	-	-				-	-		
2619e	Membership Shirts MB	3,290	930	1,300				-	(1,300)	Show T-shirts	
2619f	Orange/Blue Membership Shirts	715	-	750			839	839	83	Large shirts for new students (80) and people that need to buy	
3007	Staff MB	26,775	14,487	30,000	1,550	13,503	6,090	21,143	(8,857)	See Contractor Tab in this file	
3008	Instrument Repair/Supplies	450	-	-				-	-		
3009	Musics	646	300	1,000				-	(1,000)		
3010	Support Staff	3,077	3,078	3,000	-	750	-	750	(2,250)		
3010a	Admin support	3,077	3,078	3,000		750		750	(2,250)		
3010b	charms financial system support	-	-	-				-	-		
4003	Winter Programs	7,609	-	7,500	-	-	-	-	(7,500)		
4003a	Winter Guard	7,609	-	7,500				-	(7,500)	DECEMBER TO APRIL - 1 instructor + 1 assistant	
4003b	Winter Percussion	-	-	-				-	-		
4004	Jr Saints	367	-	150				-	(150)	HOME COMING GAME	
5002	Staff Concert/Jazz	6,075	7,590	8,000	-	-	-	-	(8,000)		
5002a	day time sectionals	400	930	1,000				-	(1,000)	Percussion technique instructor - 1x per week	
5002b	Instrument Clinicians	1,375	2,040	2,000				-	(2,000)	Sax ensemble, brass band, etc. 1x per week	
5002c	Jazz Clinicians	4,300	4,620	5,000				-	(5,000)	Jazz Combo = E. Heyenga at 1x per wk and Jazz 2 = C. Lowmyer at 2x a week	
5002d	Misc	-	-	-				-	-		
5002f	Winter Percussion	-	-	-				-	-		
5002g	Other Clinicians	-	-	-				-	-		
5003	Brent/Recognition Expenses	408	425	1,100	-	-	-	-	(1,100)		
5003a	CMIA Plaque	-	-	-				-	-		
5003b	Student Pine MB Finals	116	-	300				-	(300)		
5003c	Senior Conspage (Homecoming/Last Concert)	-	-	100				-	(100)		
5003f	Flaw week patches	-	-	-				-	-		
5003g	MB Volunteer thank you	-	-	150				-	(150)	Give MB pins and hand picture to volunteers? Or Custom Keychains by Jory - Lottledrol@tntmail.com	
5003h	Graduation cords	92	-	200				-	(200)	Senior Medals (347)	
5003i	Varsity letters	-	68	-				-	-	Inventory on-site / Maybe have fundraiser to sell Black Varsity Jackets	
5003j	Student Awards	-	355	350				-	(350)	National Award Plaques: John Souza, Louis Armstrong	
6000	Competition Fees	1,600	(563)	4,900	-	-	1,875	1,875	(3,025)		
6000a	WSA Dues	100	275	1,300			1,875	1,875	575	Membership & Competition Fees	Not attending 10/9 show. Using budget for WSA fees coverage. Will attend at end of season exhibition benefit show \$1,875 = WSA membership fee, 2 regular shows, 1 super show, and 1 Regional Champs
6000b	CMIA Festival Entry Concert	840	(840)	840				-	(840)		
6000c	Honor Band Entry	-	-	-				-	-		
6000d	Santa Cruz Registration	-	-	850				-	(850)	Jazz - Winter bands for 45	
6000e	West Valley Registration	-	-	-				-	-		
6000f	Legion Festival	-	-	400				-	(400)	Wind ensemble judge fee	
6000g	Campana Jazz Festival Entry	660	-	660				-	(660)	Jazz 1 + Jazz 2 + 2 combos	
6000h	BOA Regional	-	-	-				-	-		
6000i	Jazz Band Festival Entry/Championship	-	-	850				-	(850)	Judging fees only - 40th pay for room & board	



Date: Tuesday, October 5, 2021
 Time: 7:00pm

STMAA Financial Report
 FY 2021-2022
 SEPTEMBER 2021

10/2/2021

BUDGET CODE	INCOME / EXPENSE CATEGORY	2019-2020 YTD Actuals	2020-2021 YTD Actuals	2021-2022 Budget	JUL	AUG	SEP	YTD Actuals	Variance	BUDGET NOTES	ACTUAL NOTES
6002	Show Design	13,870	2,000	8,500	-	-	-	-	(8,500)		
6002a	MB Arrangement (Music) - Lewis Norfleet	7,800	1,500	3,000	-	-	-	-	(3,000)	Assuming original show and no copyrighted music	
6002b	MB Show Design - Color Guard	-	-	500	-	-	-	-	(500)		
6002c	MB Percussion Arrangement - C. Whyte	-	-	1,500	-	-	-	-	(1,500)		
6002d	MB Drill Design - Todd Ryan	4,000	-	3,000	-	-	-	-	(3,000)		
6002e	MB music licensing	1,270	-	-	-	-	-	-	-	Original show as no fees to Trezona	
6002f	MB Show Design	-	-	500	-	-	-	-	(500)		
6006	Food services	324	-	4,400	-	-	-	-	(4,400)		
6006a	Band Day Parent Event	118	-	-	-	-	-	-	-		
6006b	Band Marching Band	-	-	100	-	-	-	-	(100)	petluck - STMAA provides paper products, utensils, table coverings etc.	
6006c	Wind Ensemble Festival Food	-	-	300	-	-	-	-	(300)	\$10 per WIE student	
6006d	Senior Dinner @ WBA Championship	175	-	500	-	-	-	-	(500)	Around 20 students	
6006e	MB Competition Food	30	-	2,000	-	-	-	-	(2,000)	\$10 per MB Student for 4 events	
6006f	Food WBA Champ	-	-	600	-	-	-	-	(600)	\$10 per MB Student	
6006g	Santa Cruz Meal	-	-	400	-	-	-	-	(400)	\$10 per Jace 1, 2 and Combo student	
9001	Financial fees	961	362	750	-	1	89	90	(640)		
9001a	bank fees	239	-	-	-	-	-	-	-		
9001b	credit card processing fees	722	362	750	-	1	89	90	(640)		
9001c	paypal fees	-	-	-	-	-	-	-	-		
9001d	check Printing Fee	-	115	-	-	-	-	-	-		
9002	Band Director Professional Development	346	313	500	-	109	-	109	(391)		
9009	Insurance	395	395	400	-	395	-	395	(5)		
9017	Printing/Office Supplies	490	236	950	235	-	-	235	(715)		
9017a	Postage/Office Supplies	454	236	250	235	-	-	235	(115)		
9017b	Teacher Expense - Misc	35	21	200	-	-	-	-	(200)		
9017c	Printing	-	-	500	-	-	-	-	(500)		
9023	Professional Fees/Subscriptions	2,576	3,761	2,445	134	-	1,434	1,568	(852)		
9023a	Website	239	-	-	-	-	-	-	-		
9023b	Chorus	698	349	700	-	-	-	-	(700)		
9023c	Volunteer	79	79	80	-	-	-	-	(80)		
9023d	P.D. Bus Rental	92	106	110	134	-	-	134	24		
9023e	Tax Prep	1,398	1,353	1,500	-	-	1,434	1,434	(166)		
9023f	Music Subscriptions	-	1,759	-	-	-	-	-	-	Not budgeting for in person	
9023g	CA Registry of Charitable Trusts	50	50	50	-	-	25	25	(25)		
9023h	Secretary of State form SI-100	20	5	5	-	-	-	-	(5)		
	Expense Totals	118,744	63,278	118,740	6,472	11,806	13,240	31,518	(78,000)		
	Net Totals	\$ (608)	\$ (1,006)	\$ -	\$ (5,957)	\$ (7,484)	\$ (9,309)	\$ (16,950)	\$ (16,950)		
	CURRENT CASH BALANCE - \$ (Current Cash Position)				\$ 33,208	\$ 25,724	\$ 23,216				
	PETTY CASH BALANCE - \$				\$ 1,310	\$ 1,310	\$ 1,310				